



Engineering, Procurement & Construction (EPC)
“Pioneering paths in Water, Roads & Industrial Civil Projects”



**GANESH
INFRAWORLD LTD.**

(Formerly Known As “Ganesh International”)

**INJECTING
LIFE INTO PROJECTS**

www.ganeshinfraworld.com

Q2 FY25 : Investor Presentation
February 2025

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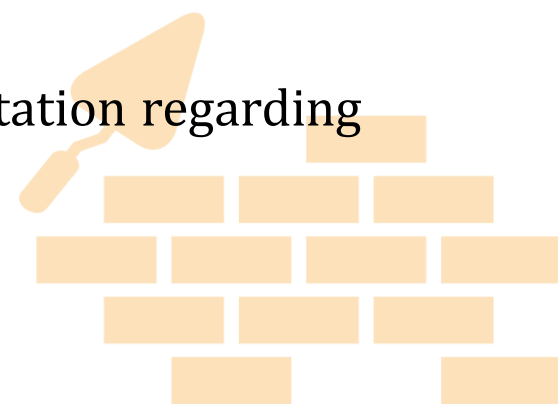
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From CMD's Desk

Mr. Vibhoar Agrawal

Ganesh Infraworld Ltd.: A Journey of Transformation & Strengthening Foundations

As we present the financial results for Q2 FY25, I reflect on the incredible journey that has brought Ganesh Infraworld Ltd. to this pivotal moment. This quarter marks one of the last reporting periods before our historic transition to a publicly listed company. It has been a phase of laying strong foundations, ensuring operational excellence, and fortifying our financial position in anticipation of our next growth chapter.

Solid Performance & Operational Strength

Our financial results for Q2 FY25 reflect the company's resilience and robust execution capabilities. We reported revenue of ₹9,502.98 lakhs, demonstrating our ability to deliver high-quality infrastructure projects with efficiency. Our profit after tax stood at ₹706.01 lakhs, reinforcing our commitment to sustainable profitability. As we continue to scale operations, our focus remains on strengthening margins and optimizing costs to maximize stakeholder value.

Laying the Groundwork for Future Growth

Even before our NSE listing, we had embarked on a journey of transformation—expanding our capabilities, deepening our sectoral expertise, and enhancing governance structures. Our strategic focus on water infrastructure projects aligns with India's evolving developmental priorities, and we remain committed to executing projects that drive long-term national progress.

Empowering Our People: The Core of Our Success

A company's true strength lies in its people. At Ganesh Infraworld Ltd., we recognize the dedication and expertise of our workforce as the driving force behind our achievements. We continue to invest in talent development, employee welfare, and workplace excellence to foster a high-performance culture that supports both individual and organizational growth.

As we move forward, I extend my heartfelt gratitude to our employees, customers, partners, and investors for their unwavering trust and support. The best is yet to come, and I am confident that with our collective efforts, Ganesh Infraworld Ltd. will continue to set new benchmarks in the infrastructure sector.





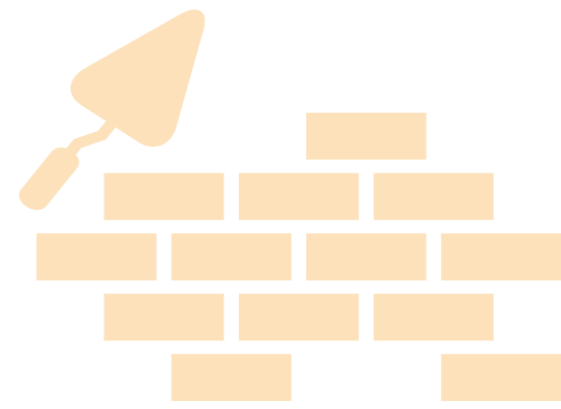
About us

Ganesh Infraworld Limited, formerly known as Ganesh International, stands out as among the fastest growing Infrastructure Company in Eastern India, specializing in servicing EPC Giants. Our mission is to **offer comprehensive end-to-end solutions for all Erection Services required in complex Infrastructure projects.**

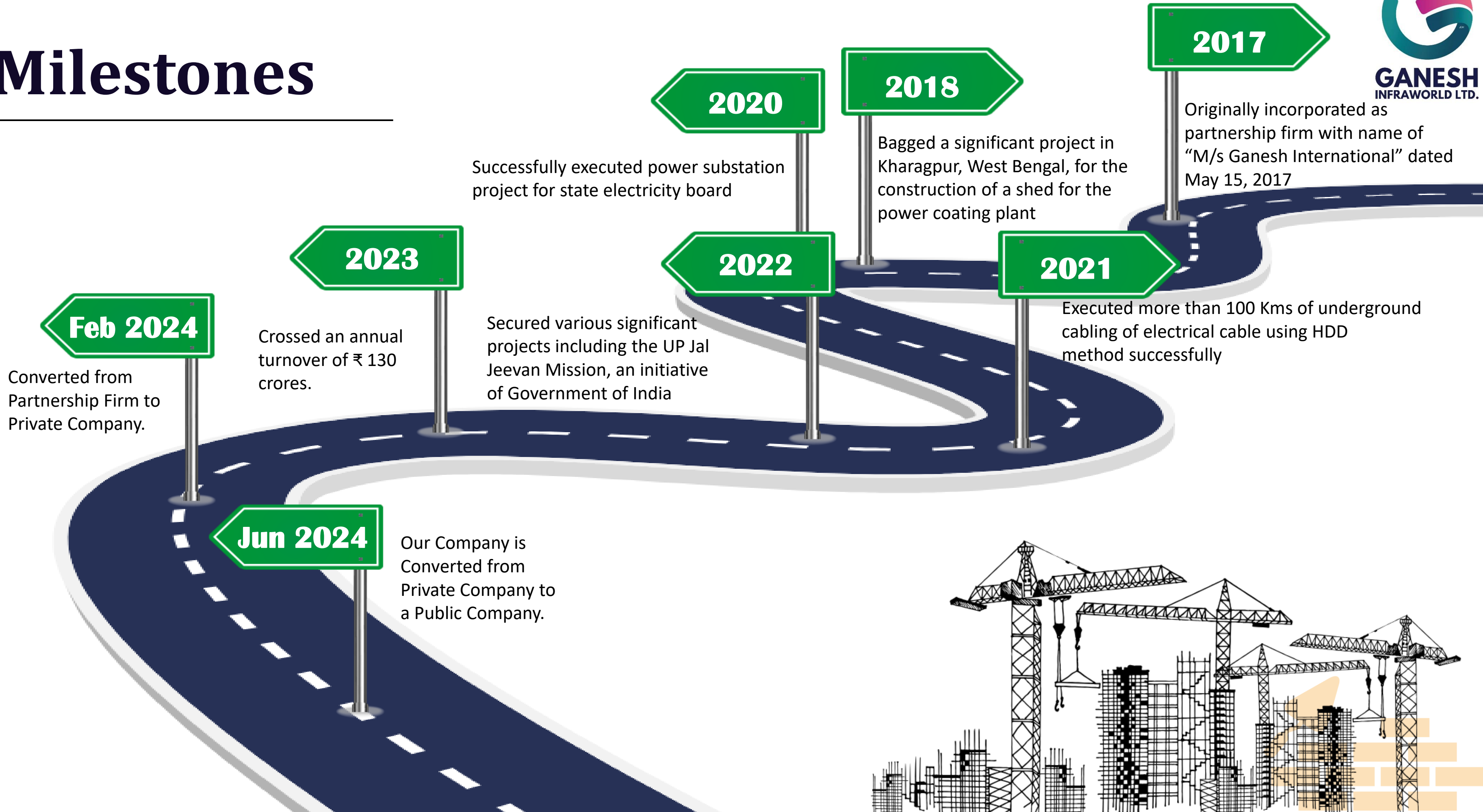
With a dynamic team of young and passionate individuals, we tirelessly strive to revolutionize the EPC Industry by providing unparalleled service accessibility round-the-clock, 365 days a year, right at our clients' doorsteps. We pride ourselves as the ultimate destination for all EPC service needs.

Specializing in Civil & Electrical Infra, Road & Rail Infra, and Water Infra.

Our commitment lies in delivering professional, client-centric project solutions. As an employee-owned company, we uphold the highest standards of integrity, ensuring that we consistently go above and beyond on every project and fulfill our promises with precision and punctuality - every time!



Milestones



2017

Originally incorporated as partnership firm with name of "M/s Ganesh International" dated May 15, 2017

2018

Bagged a significant project in Kharagpur, West Bengal, for the construction of a shed for the power coating plant

2021

Executed more than 100 Kms of underground cabling of electrical cable using HDD method successfully

2020

Successfully executed power substation project for state electricity board

2022

Secured various significant projects including the UP Jal Jeevan Mission, an initiative of Government of India

2023

Crossed an annual turnover of ₹ 130 crores.

Feb 2024

Converted from Partnership Firm to Private Company.

Jun 2024

Our Company is Converted from Private Company to a Public Company.



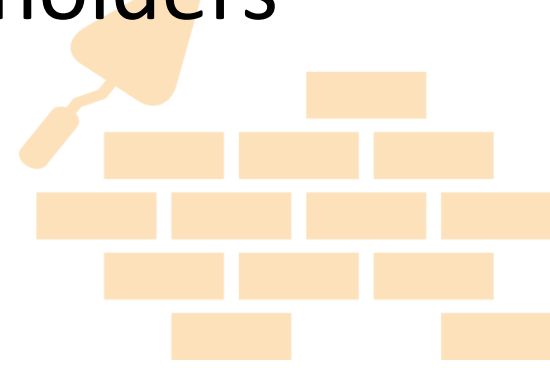
To passionately innovate and create world-class infrastructure, enhancing human comfort and well-being.



Enhance Project management through innovative Solutions, unwavering Commitment to achieve Comfortable Quality at sustainable cost.



- Customer Centricity
- New Age technological Operational Excellence
- Genuine Quality
- Sustainability & Environmental Stewardship
- Cost Effective
- Commitment to Society & Stakeholders

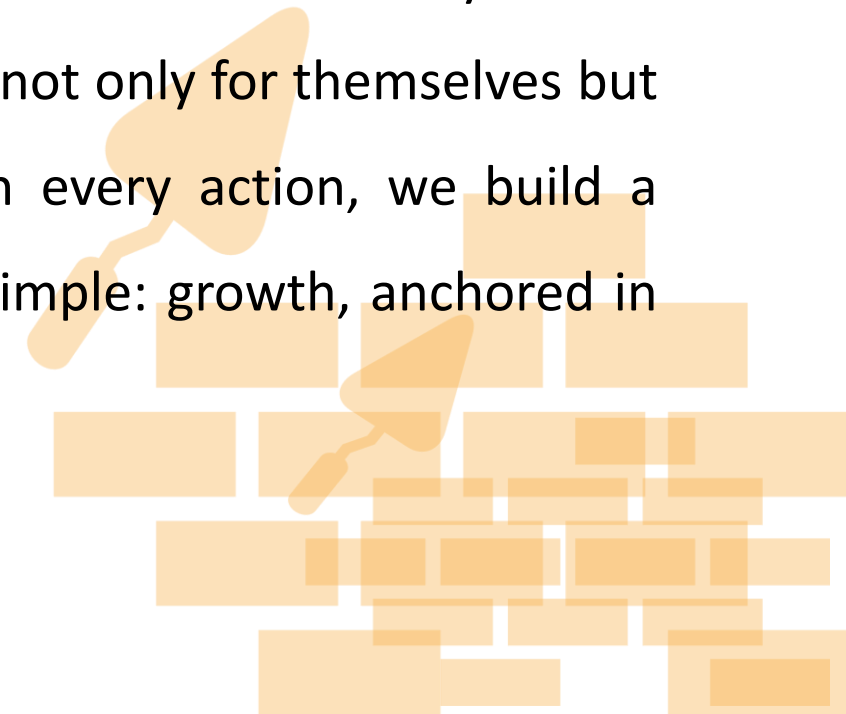


Growth + Ethics + Humanity = Success



In today's world, success is more than just about profits and expansion. True success is rooted in growth that's fueled by ethical practices and guided by a sense of humanity. When businesses grow with integrity, they create lasting value not only for themselves but for the communities they serve. By prioritizing ethical decisions and embracing the human element in every action, we build a foundation for sustainable success. At Ganesh Infraworld Ltd., we believe that the formula for success is simple: growth, anchored in ethics, and driven by our commitment to humanity.

Together, we can shape a brighter future.





Experienced Management Team



**VIBHOAR
AGRAWAL**

—
Founder & CMD



**RADHESHYAM
SAINI**

—
Chief Technical
Officer



Sudhir Ojha

—
CFO



**Rup Kumar
Bhattacharya**

—
COO

Focus and Takeaway for our company



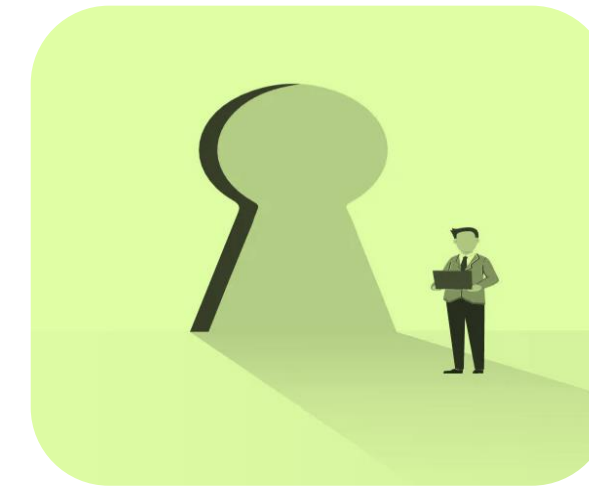
Key Focus Areas

Tech-Driven Expansion: Adopting Aluminium Formwork in civil construction and smart metering in the electrical sector to enhance efficiency.

Market Growth: Expanding presence in Maharashtra's power sector and scaling urban infrastructure projects.

Operational Excellence: Focusing on fast execution, quality, and cost optimization for improved profitability.

Sustainable Growth: Building investor trust through compliance, financial discipline, and long-term project sustainability.



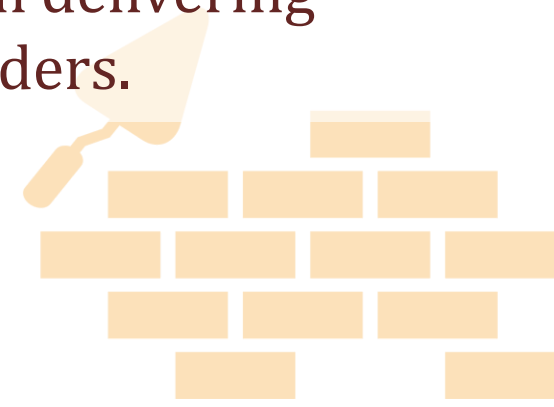
Key Takeaways for Investors

Steady Business Growth – Expansion into new verticals and geographies demonstrates our growth momentum.

Innovation & Competitive Edge – Integration of advanced construction and electrical technologies for improved efficiency.

Strong Execution Pipeline – A well-defined roadmap with secured projects ensures revenue visibility.

Commitment to Value Creation – Focused on delivering sustainable and profitable growth to stakeholders.



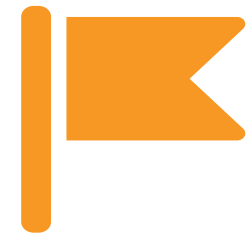
How will we scale?



Strengthen relationship with existing customers
by leveraging execution capabilities



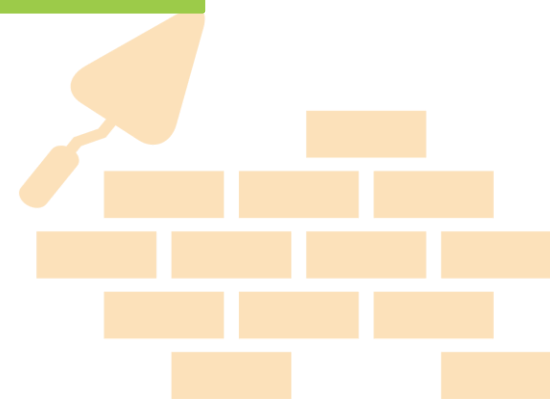
Enhance execution capabilities and geographical
reach (nation wide)



Participating in the construction projects initiated
by Central, various State Govts. and PSUs.



Effective management of our working capital
cycle and increase financial efficiency



“

“Good infrastructure is the foundation of a strong economy. Without world-class infrastructure, economic progress remains a distant dream. If India has to develop, then the most important thing is connectivity. Good roads, railways, ports, and airways are necessary for progress.

Infrastructure development must go hand in hand with sustainability. Our vision is to build a green and energy-efficient India with renewable sources like solar and wind energy.”

”



Shri Narendra Modi
Hon'ble Prime Minister of India

Indian Infrastructure Industry Overview

The government's focus on building infrastructure of the future has been evident as it would help India to become a US \$26 trillion economy

India Advantage

- Capital investment outlay for infrastructure has been increased by 11.1% to Rs. 11.11 lakh crore (US\$ 133.86 billion),
- The "Smart Cities Mission" and "Housing for All" programmes have benefited
- Govt. extensive drives to make India self sufficient (Make in India)
- Gati Sahakti - US\$ 1.3 trillion national master plan for infrastructure
- National Infrastructure Pipeline to meet India's US\$ 5 Tn economy plan by 2025
- Various PLIs offered by the Govt. to encourage Small & Medium Scale enterprises

Key Drivers

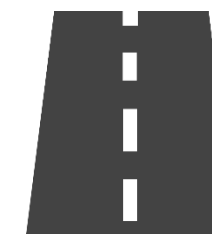
- India's population growth and economic development requires transport infrastructure, airports, dams, power, bridges, etc.
- Investments in building especially in synergy with the ease of doing business initiatives
- Increase efficiency and reduce manufacture costs requires an infrastructure push
- Multiple connectivity projects totaling to US\$ 1.8 Bn inaugurated in Kolkata on March 2024.
- As per IMF, Global growth, estimated at 3.2 percent in 2023, is projected to continue at the same pace in 2024 and 2025



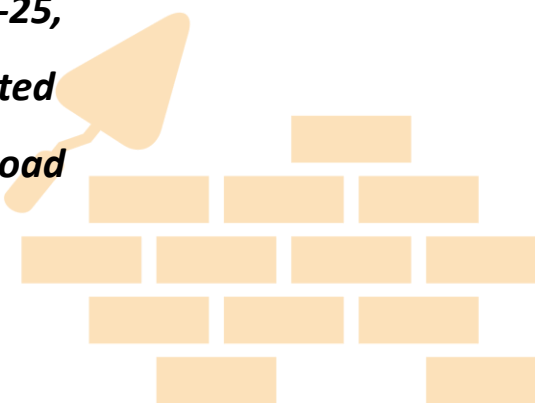
GOI has released Rs. 45,841.39 Crore to 26 eligible States for the implementation of Jal Jeevan Mission in the FY 2023-24.



Real estate sector in India is expected to reach US\$ 1 Tn by 2030. By 2025, it will contribute 13% to the country's GDP



Under the Interim Budget 2024-25, the Government of India allocated ~US\$ 33 Bn to the Ministry of Road Transport and Highways



Civil & Electrical Division

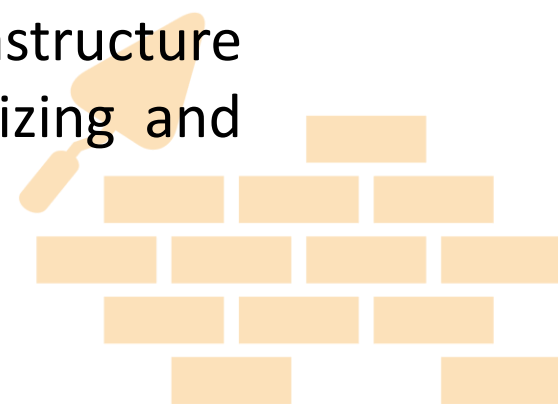
Civil Division:

Ganesh Infraworld Ltd. has recently commenced execution of Aluminium Formwork technology for a G+20 building in Mumbai. This marks a significant milestone, adding Aluform Work Technology to our portfolio and enhancing our capability to deliver high-speed, high-quality construction with greater precision and efficiency.



Electrical Division:

Ganesh Infraworld Ltd. has achieved a major breakthrough in the electrical sector by securing a smart meter installation project across four districts in Maharashtra—Kalyan, Sangli, Kolhapur, and Konkan. This expansion strengthens our position in the power infrastructure domain, reinforcing our commitment to modernizing and upgrading India's electrical distribution network



Company Strengths

Strong Order Book from Large Engineering and Construction Companies with Repeat Orders

- This provides visibility of future revenues, sustainable growth opportunities and the ability to enhance shareholder value in the future
- We believe timely execution capacities enable them to secure repeat contracts from the contractors and large EPC players

End to End Project Management and Execution Capabilities

- Company offers integrated construction solutions tailored to the client's needs, leveraging design, engineering, and project execution capabilities
- Promoter and senior management include a team of technical and experienced professionals in the construction industry

Managing diverse segments of infrastructure projects spread across India

- Company has successfully executed various construction projects such as industrial construction projects, non-industrial construction projects (including the construction of residential and commercial buildings), etc.
- Diverse range of projects spread across India helps us to mitigate risks in the event of industry setback

Experienced promoter, Young and Dynamic Management Team

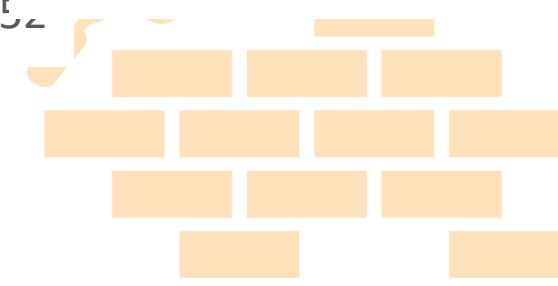
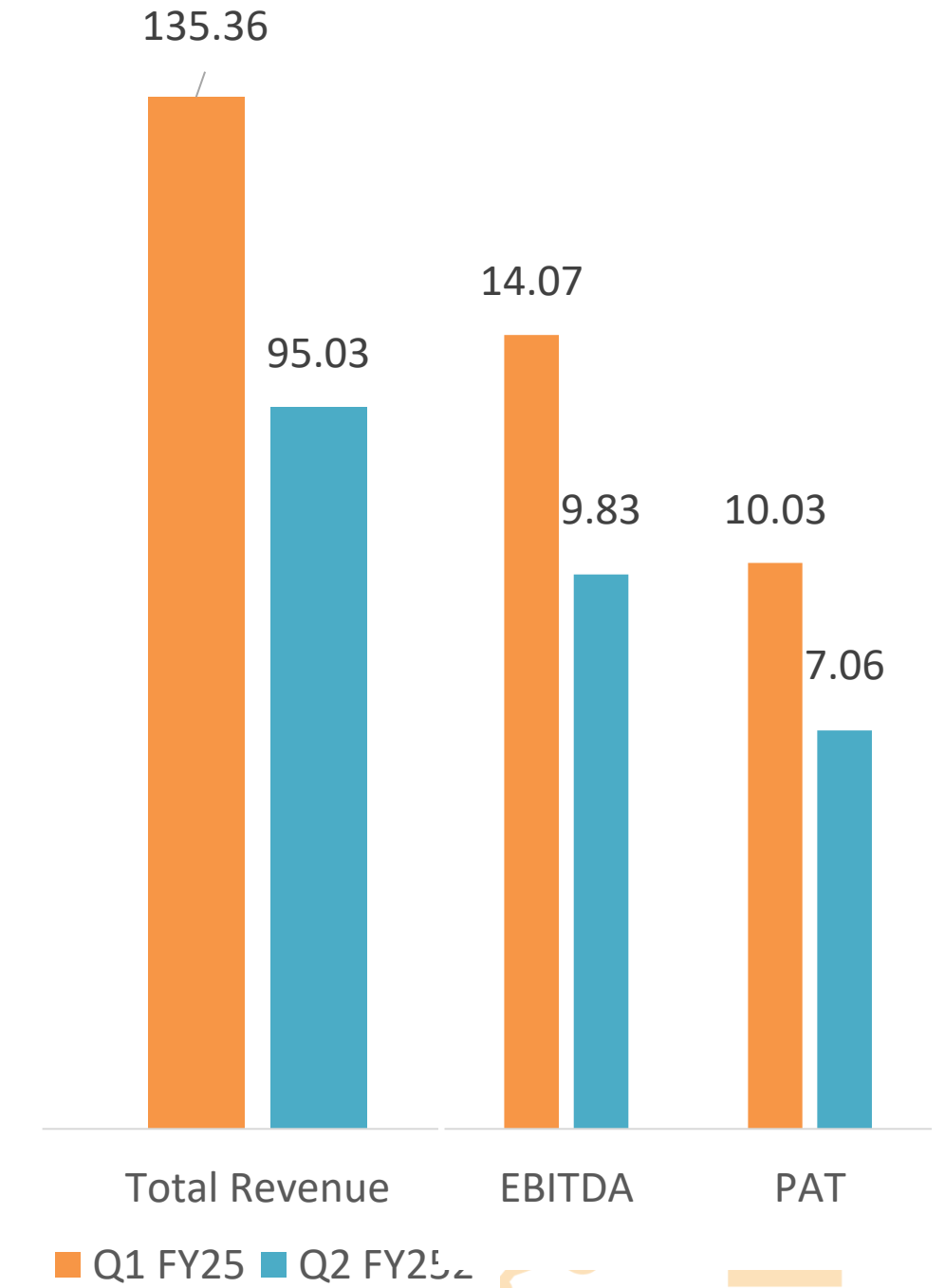
- Leadership team, our Promoter Vibhoar Agrawal and our management team is well qualified and experienced in Infrastructure projects to fulfil projects as per timeline and maintain client relationships
- 42 permanent employees that includes 18 engineers and technicians



Q2 & 6M FY2025: Financial Performance

INR in Cr.

Particulars	Q2 FY25	Q1 FY25	QoQ	6M FY25
Revenue from Operations	95.03	135.36	(40.33)	230.39
Other Income	0.34	1.53	(1.19)	1.87
Total Income	95.37	136.89	(41.52)	232.26
EBITDA	9.83	14.07	(4.24)	23.90
EBITDA %	10.3%	10.3%		10.3%
Depreciation	0.33	0.32	0.01	0.65
Finance Cost	0.40	0.23	0.17	0.63
Profit/Loss before Tax (PBT)	9.10	13.52	(4.42)	22.62
PBT %	9.5%	9.9%		9.7%
Tax Expenses	2.04	3.49	(1.45)	5.52
Profit/Loss after Tax (PAT)	7.06	10.03	(2.97)	17.10
PAT %	7.4%	7.3%		7.4%



Balance Sheet as on September 30, 2024



INR in Cr. **GANESH**
INFRAWORLD LTD.

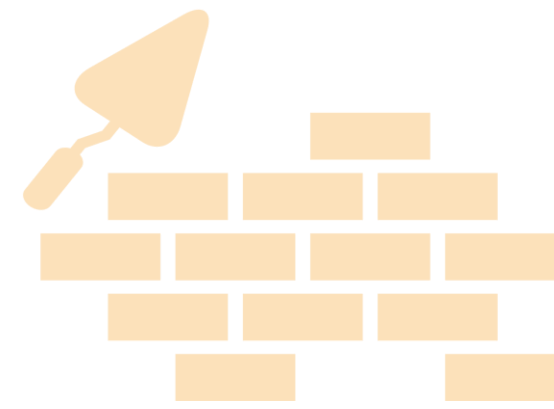
EQUITY AND LIABILITIES	Sep-24	Mar-24
Shareholders' Funds		
Equity Share Capital	15.42	10.98
Reserves and Surplus	50.21	23.95
Total Equity	65.63	34.93
Share Application Money Pending Allotment	-	0.30
Non-Current Liabilities		
Deferred Tax Liability	0.36	0.32
Long Term Provisions	0.03	0.03
Total Non-Current Liabilities	0.39	0.35
Current Liabilities		
Short Term Borrowings	28.63	30.72
Trade Payable	20.02	22.03
Other current liabilities	6.58	5.14
Short-term Provisions	8.27	6.63
Total Current Liabilities	63.50	64.52
TOTAL EQUITY AND LIABILITIES	129.52	100.10

ASSETS	Sep-24	Mar-24
Non-current assets		
Property, Plant and Equipment	8.62	9.27
Intangibles Assets	-	-
Other Non Current Assets	4.88	2.26
Total Non-Current Assets	13.50	11.53
Current Assets		
Current Investment in Shares	-	18.79
Inventories	17.39	9.45
Trade Receivables	73.56	38.52
Cash and Bank Balance	0.76	5.61
Short Term Loans and Advances	24.31	16.20
Total Non-Current Assets	116.02	88.57
TOTAL ASSETS	129.52	100.10

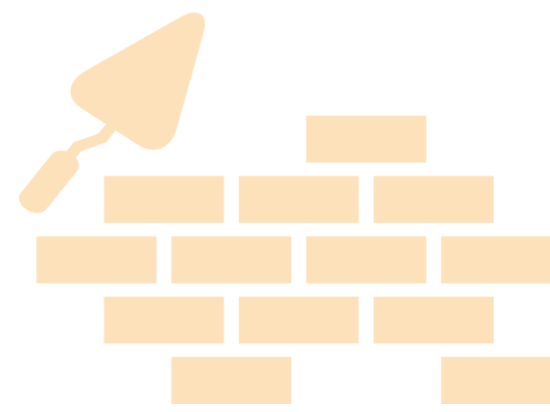
Cash Flow Statement

INR in Cr.

Particulars	Sep-24	Mar-24
Cash Flow from Operating Activities		
Profit before Tax	22.62	5.59
Adjustment for Non-Operating Items	(0.42)	0.04
Operating Profit before Working Capital Changes	22.20	5.63
Changes in Working Capital	(52.59)	(33.92)
Cash Generated from Operations	(30.39)	(28.29)
Less: Direct Taxes paid	(5.52)	-
Net Cash from Operating Activities	(35.91)	(28.29)
Cash Flow from Investing Activities	20.49	(27.97)
Cash Flow from Financing Activities	10.57	61.87
Net increase/ (decrease) in Cash & Cash Equivalent	(4.85)	5.61
Cash & Cash Equivalents at the beginning of the period	5.61	-
Cash & Cash Equivalents at the end of the period	0.76	5.61

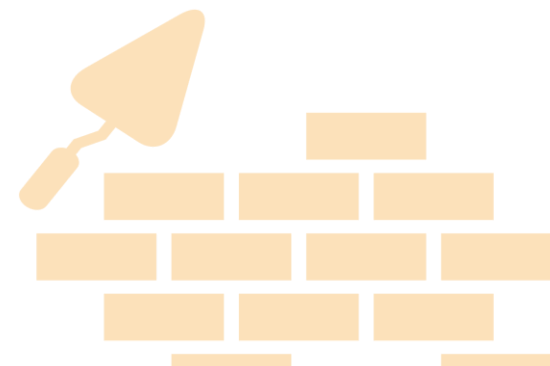


Giveaways and Community Impact



Our Clientele

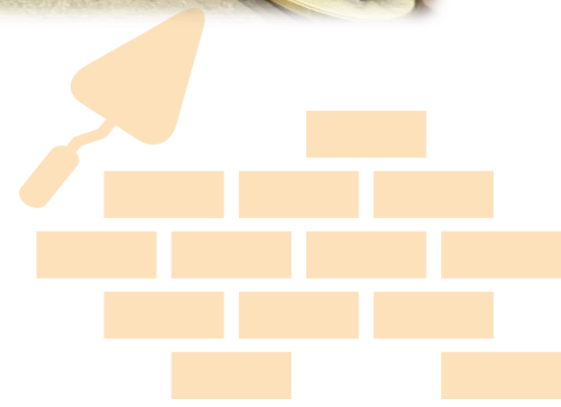
 WELSPUN ENTERPRISES Infrastructure and Energy	 KEI Wires and Cables The power behind the power™	 एन बी सी सी NBCC A Navratna CPSE	 इंडियन ऑयल	 TATA	 MARUTI SUZUKI
 पावरग्रिड POWERGRID		 एन टी पी सी NTPC A Maharatna Company	 suez	 KEC KEC INTERNATIONAL LIMITED	 Har Ghar Jal Jal Jeevan Mission
 Shapoorji Pallonji	 STERLING & WILSON	 TIDCO	 EIL	 Dalmia Bharat Group	 BAJAJ Bajaj Electricals Ltd.
 PRADHAN MANTRI GRAM SADAK YOJANA	 adani		 VOLTAS A TATA Enterprise	 Bharat Petroleum	 हिन्दुस्तान पेट्रोलियम HP



Our Footprints



Life At Ganesh - Kolkata



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**Thank
You**